

OTTO SOLORZANO

New Ways To Work Senior Consultant

LOCATION

Los Angeles, California

EXPERTISE

- Public Funds & Financial Management
- Federal & State Compliance (2 CFR 200, Department of Labor, and EPA)
- Multi-Agency Program Implementation
- Strategic Planning & Organizational Transformation
- Contract Monitoring
- Audit Readiness & Internal Controls
- Workforce Development

EDUCATION

New York University
M.P.A., Public Finance & Financial Management
1990

Wheaton Graduate School
M.A., Communications
1984

Asbury University
B.A., Philosophy
1982

WORK EXPERIENCE

Chief Operating Officer 2022–2024
Justice Care and Opportunities Department (JCOD), Los Angeles Count

Acting Department Head 2019-2022
Workforce Development, Aging & Community Services (WDACS), Los Angeles County

Chief Deputy Director 2006-2019
LA County Community & Senior Services

Chief Financial Officer 2000-2005
LA County Department of Public Social Services

ABOUT ME

Turning public dollars into programs that work, and keeping them sound and accountable along the way, is harder than it looks. It's what Otto Solorzano has done for more than 30 years. A public-finance and operations leader who spent most of his career inside Los Angeles County government, including as a chief financial officer over a $3.2 billion budget, he helps public agencies and nonprofits be strong stewards of public dollars, stay audit-ready and compliant, and turn ambitious mandates into programs that actually serve people.

Otto's real strength is the financial and operational backbone behind big programs. At the Department of Public Social Services, he built the internal controls and fiscal discipline that keep public dollars safe and audit-defensible. More recently, as Chief Operating Officer of the County's new Justice Care and Opportunities Department, he worked closely with the department's newly appointed Director to support the build-out of its early operational and financial foundations, coordinating with the Auditor-Controller and partners across County government in service of the residents the department serves.

Across every role, Otto is known for the same thing: building trust. He brings government and community partners to the same table, coaches leaders through complicated systems, and keeps organizations audit-ready and compliant with federal, state, and local requirements, including 2 CFR 200 and the grant rules tied to funders like the Department of Labor and EPA.

BRING THE RIGHT PEOPLE TO THE TABLE, AND THE HARD THINGS BECOME POSSIBLE.

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