

ROBERT **SAINZ**

New Ways To Work President & Executive Director

LOCATION

Los Angeles, California

EXPERTISE

- Senior Executive Leadership & Management
- Workforce Development
- Strategic Planning
- Board Development
- Organizational Improvement
- Program Design
- Financial Management
- Grant Development
- National Policy
- Legal Advocacy

EDUCATION

University of Southern California
Ph.D., Program Attended
1994-1998

Columbia University
M.A., Public Administration
1990

UC Santa Cruz
B.A., Political Science
1988

WORK EXPERIENCE

President & Executive Director 2021–Now
New Ways to Work

Assistant General Manager 2000-2020
City of Los Angeles, Economic & Workforce Development Department

Assistant Executive Director 1997-2000
City of Los Angeles, Commission on Children's Youth and Families

Director 1992-1997
County of Los Angeles, Probation Department

Management Fellow 1990-1992
City of Los Angeles, Chief Administrative Office

ABOUT ME

Robert Sainz serves as the President and Executive Director of New Ways to Work. Having recently concluded a 31-year public sector career in the City and County of Los Angeles, the Columbia University graduate previously served as Assistant General Manager for the City of Los Angeles Economic Development Department where he managed over $100 million annually in public agency grant funds, resulting in programs and services for thousands of Angelenos

Thanks to a clear vision for how to re-engage young people, Robert established the City of Los Angeles YouthSourceSystem, Los Angeles Performance Partnership Pilot (LAP3) and is a founding member of LA:RISE – an innovative model serving homeless and re-entry populations. He also established HIRE LA, one of the nation's largest public-private youth employment initiatives that combined the visibility of corporate America with solutions designed by policy experts. As part of his extensive tenure with the second largest city in the nation, Robert also served as the Executive Director of the Los Angeles Youth Opportunity Movement and worked as the Assistant and Interim Executive Director of the City of Los Angeles Commission for Children, Youth and Their Families. He served as past president of the US Conference of Mayors Workforce Development Council, and current Chair of the National Youth Employment Council also currently serves on several local and national nonprofit boards.

New Ways to Work